

# Barrie Trojan Swim Club

Fall AGM Presentation  
January 10, 2019



# Introductions & Welcome!

## Officers:

President - Patrick Russell

Vice president - Kelly McCrae

Treasurer - Aimée Lococo-Sarabura

Secretary - Cathie Gillespie

## Directors:

Dave Koopmans

Scott Hunter



# Agenda

1. Review and Approval of Agenda
2. Motion to approve 2017 AGM minutes
3. Club Financial Review
4. Appointment of External Financial Review Engagement
5. Governance Report: updated BTSC policies
6. Club Operations Report
7. Next Steps
8. Election of Directors
9. Adjournment



# 1. Accept the Agenda for the Winter 2019 AGM

Motion: *To Accept the Agenda for the January 10, 2019  
AGM*

Moved:

Seconded:

Discussion:

Vote:



## 2. Motion to approve the 2017 AGM minutes

Motion: *To Approve the Minutes from the October 12, 2017 AGM*

Moved:

Seconded:

Discussion:

Vote:



# 2. Club Financial Statement Review

**BARRIE TROJAN SWIM CLUB INC.**  
**FINANCIAL STATEMENTS**  
**(UNAUDITED)**  
**JULY 31, 2018**

[2018 Financial Statement](#)



### 3. Appointment of External Financial Review Engagement

Motion: *To appoint Rumley Holmes (Chartered Professional Accountants) to perform the Review Engagement for BTSC Fiscal Year End 31 July 2019.*

Moved:

Seconded:

Discussion:

Vote:



# 4. BTSC Governance Report

Revised policies: Team travel

BTSC Code of Conduct

New policies: Officiating policy



# 4. BTSC Governance: Officiating Policy

Aquafest Volunteer Officiating 2018



# 4. BTSC Governance: Officiating Policy

Trojan Cup Volunteer Officiating



# 5. Club Operations Report



# BTSC Coaching Staff

**Hans Witolla: Head Coach, BTSC**

**Liam Wilson: Assistant Head Coach, BTSC**

**Josh Hvidston**

**Ross Johnston**

**Debbie Blechta**

**Robert Collier**

**Lori Trenbeth Johnston**

**Courtney Mellish**

**Sarah Brady**

**House League:**

**Mackenzie Faulkner**

**Ashley Anderson**

**Jack Serré**

**Kendra Lutsch**



# BTSC Staff



## **BTSC Staff**

Sue Brooker - Operations Manager

Cathi Brown - Meets Director

Anette Nossiter - Marketing Manager and House League Director

Jane McCrea - Swim School Director



## **Contractors**

Ramos Tax Services

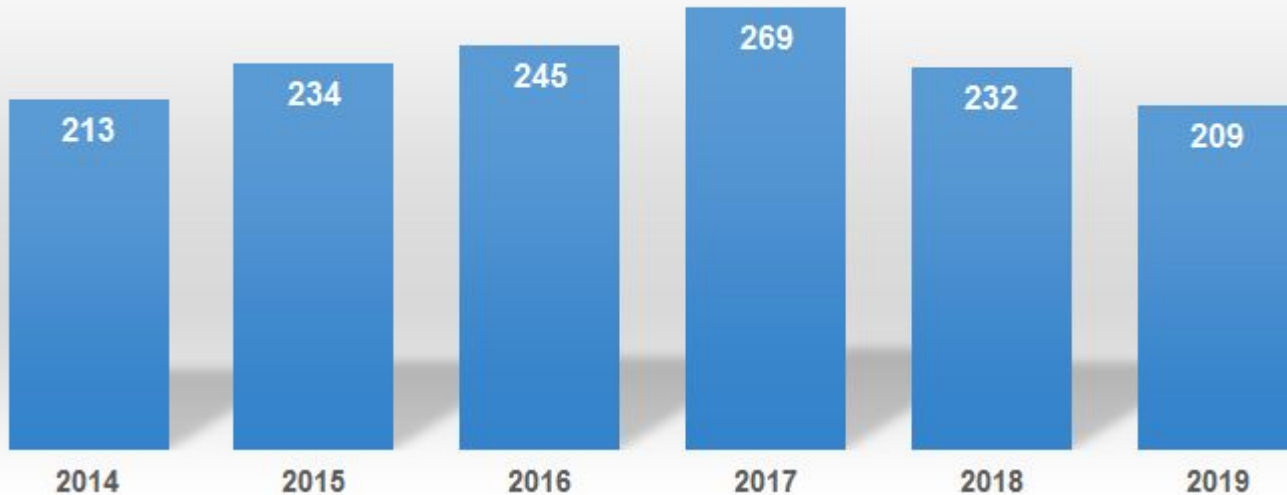
Vanderal Management Inc.

Shanty Bay Concepts



# BTSC 2018/19 Registration

**BTSC Historical Competitive Registrations**



# BTSC 2018/19 Registration

## Budgeted registrations (227)

| BUDGET     | BLACK | GREEN | WHITE |
|------------|-------|-------|-------|
| HP         | 14    |       |       |
| SENIOR     | 19    | 15    | 15    |
| JUNIOR     | 19    | 16    | 16    |
| PROVINCIAL | 19    | 18    | 17    |
| NOVICE     | 19    | 19    | 19    |
| MASTERS    | 11    |       |       |

## Actual registrations as of January '19 (209)

|                                                 | BLACK | GREEN | WHITE |
|-------------------------------------------------|-------|-------|-------|
| HP                                              | 14    |       |       |
| SENIOR                                          | 17    | 13    | 18**  |
| JUNIOR                                          | 18    | 13    | 20**  |
| PROVINCIAL                                      | 18    | 13    | 15    |
| NOVICE                                          | 13    | 14**  | 11**  |
| MASTERS                                         | 12**  |       |       |
|                                                 |       |       |       |
| ** indicates registration in group after Dec 01 |       |       |       |



# BTSC 2018/19 Registration

|            | Actual Fees   | Actual Fundraising | Budget Fees   | Budget Fundraising | Variance      |
|------------|---------------|--------------------|---------------|--------------------|---------------|
| HP/Senior  | \$ 162,159.75 | \$ 39,047.75       | \$ 170,451.00 | \$ 41,181.00       | -\$ 10,424.50 |
| Junior     | \$ 108,396.24 | \$ 30,843.00       | \$ 111,630.00 | \$ 31,906.00       | -\$ 4,296.76  |
| Provincial | \$ 92,461.40  | \$ 29,732.86       | \$ 105,367.00 | \$ 33,761.00       | -\$ 16,933.74 |
| Novice     | \$ 50,986.12  | \$ 13,448.75       | \$ 80,980.00  | \$ 21,147.00       | -\$ 37,692.13 |
| Masters    | \$ 8,284.00   |                    | \$ 7,755.00   |                    | \$ 529.00     |
| Total      | \$ 414,003.51 | \$ 121,356.36      | \$ 476,183.00 | \$ 127,995.00      | -\$ 68,818.13 |



# Course of Action

- Efficiencies in discretionary expenses: dryland
- Targeted advertising to drive registration
- Maximizing club revenues: home meet subscription and volunteer officiating support
- Membership 'word of mouth'
- BTSC growth



# 7. BTSC Next Steps

- Team values, spirit and mentality
- Club growth and development
- Recognition of fundraising committee members and new opportunities
- 50m aquatic facility proposal and business case



# BTSC Recognition: Fundraising

Nancy Teggart

Melissa Hunter

Debbie Wilson

Serena Macfie

Mary De Oliveria

Olga Hagigi

Marsha Eley

Serena Macfie

Annette Bourassa



# Questions / Discussion



# 8. Director Updates

- Outgoing Directors with **huge** thanks for their contributions to the club!!  
Paul Melnyk (resigned)                      Eric Hart (resigned)  
John Eley (resigned)                      Kevin Fromm (resigned)  
Trevor Cowan (term ended)
- Appointed Directors: Cathie Gillespie, Scott Hunter, Kelly McCrae, Aimée Lococo Sarabura.
- These appointments are only effective until the end of the AGM, requiring member vote for on these directors for full terms



# 8. Director Updates

- By-laws define a board of up to 7 directors, leaving 5 positions open for election at this AGM.
- Note the new by-laws do not permit nominations from the floor of an AGM.



# 8. Election of Directors

- Four individuals were nominated in advance of the AGM:
- List of candidates for election to the BTSC board:
  - New Director - Cathie Gillespie
  - New Director - Scott Hunter
  - New Director - Aimée Lococo-Sarabura
  - New Director - Kelly McCrae



# 9. AGM Conclusion

Motion: *To Adjourn the meeting*

Moved:

Seconded:

Discussion:

Vote:

